

## **BUSH INDUSTRIES COMMITMENT TO PROTECT YOUR COMMISSION FOR NAVY BPA ORDERS**

### **Navy BPA Contract No. N00189-17-A-0009**

- Effective 10/01/2017 – 9/30/2022
- Approved GSA Contract pricing +2% discount from List-Spiral
- Approved GSA product assortment as updates are made \*\*
- Applicable to SIN 711 2 & 3. GSA Discount extended to Open Market purchases
- Net 30
- Amendment P0002 allows other DOD agencies to utilize BPA
- Bush Packaged Office Dealers may pass this program to their eligible customers through their GSA contract Sin 71-1
- Packaged Office & Teaming Dealer Opportunities; register with Bush Industries CSR Servicing Dealer Agreement
  - W-9 and Business Ownership Statement
  - Protects 10% Dealer Fee Paid on all orders, including Install 360
  - Bonus, 5% Spiff available

### **Policy for Dealers Utilizing Bush Navy BPA:**

- Orders written against Bush Navy BPA should be made out to Bush Industries in care of Dealer
- Orders written against Dealer's Navy BPA, please include a copy of the government PO when you submit your purchase order to Bush.
- Dealer Fee paid upon payment from the Gov.

**BBF CONTACT: GSA Services**  
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